

WINTER 2021

"A forum for the exchange of information and ideas relating to claims law."



NEWS!

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2022 Claims Education Conference

Register Today! Join us in New Orleans in May

Join us May 10-13, 2022 in New Orleans for the annual Claims Education Conference. This 4-day conference will provide value-added services to all attendees by including a complementary blend of both claims law and soft skills training. Increase your claims law knowledge, sharpen your general claims skills, and become a better claims professional.

Claims professionals who have earned an AEI designation between January 1, 2019 and April

10, 2022 will be recognized at the Designation Conferment on Wednesday, May 11th. In addition to the educational presentations, several networking functions are scheduled, including a Welcome Reception, Exhibition Hall, and a dine around New Orleans. **Early bird deadline December 31!** Click [here](#) to register.

Conference Seminar Speakers

Some of the best experts in claims law will be speaking about timely topics. Confirmed speakers are listed on the next page...



20% AEI Registration Discount!
Use code AEI20 @ checkout
& save \$200

2022 AEI Tuition Remains Unchanged

We're pleased to announce our [tuition and fees](#) will remain unchanged for 2022. A full program will remain at \$990 and an individual course at \$185. If hard copy textbooks are requested in addition to the electronic textbooks, the shipping fee will still be \$30 for a full set and \$10 for an individual course. We thank you for your support and look forward to continuing to serve your training needs.

2022 Conference Speaker Sponsors:

Some of the best experts in claims law will be speaking at our 2022 Claims Education Conference. We thank them all for their continued support and look forward to having them back to speak this May at the conference.

Click on each name to learn more.

[Matthew Sekits, Esq.](#)



BULLIVANTHOUSER

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Continue Your Education Beyond SCLA

Enhance your claims law education and further your career. Having a diverse insurance education and a proper understanding of the law is crucial in today's competitive claims environment. AEI students who have achieved their SCLA designation can earn the SCLA Silver Award by completing a fifth program and the SCLA Gold Award by completing a sixth program.

There is a \$100 discount on the full tuition for any program taken beyond the SCLA. For more information, please contact AEI at 800-631-8183,

aei@aeiclaimslaw.com, or visit aeiclaimslaw.com.

2021 Distinguished SCLA Award Winner

Congratulations to our 2021 Distinguished SCLA Award recipient, Shawn Phillips. Shawn is Director of the Special Investigations-Major Case Unit with Allied Universal Compliance and Investigations and was nominated for this award by his manager.



Shawn Phillips, SCLA
2021 Distinguished SCLA

"Shawn's strong work ethic combined with training, skills and talent he developed after completing the AEI coursework has marked him as a superb Investigator who continually goes beyond stated job objectives and he always works cases to a successful outcome. Shawn is a consummate, trained and highly skilled Investigator, liked by all; he is a huge asset to Allied Universal and should be recognized for all his skills and contributions. He is a self-developed Technical Investigative Expert and is one of the most talented, and skilled across the spectrum of all claims professionals at Allied Universal," which are just some of the wonderful comments made by his manager.

"The Distinguished SCLA Award is a prestigious honor and many talented claims professionals were considered, all of which excel in their careers, but how Shawn was portrayed by his manager in how he is using his AEI education to combat insurance fraud really stood out," according to Amy Koernig, AEI President. Shawn will address fellow designees at the Designation Conferment Ceremony at the Claims Education Conference in New Orleans in May of 2022. *Join us in congratulating Shawn!*

Share Your AEI Story!

Highlight your achievements & share advice to potential students

Each one of our Designees has their own reason why they pursued coursework through AEI and each of their stories is unique. We have launched a campaign that showcases our Designees by having them share why they pursued coursework, how the coursework helped in their career, and



words of wisdom for new claims professionals. The campaign is being used on the AEI & SCLA websites, social media and print material. We are very excited to share the testimonials with all of our Designees, as well as those interested in becoming part of our AEI community. Thank you to all who have taken part already, we've enjoyed sharing your stories. Click [here](#) to participate!



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For your information...

- Society of Claim Law Associates (SCLA): Are your annual dues up to date? Yearly dues are \$70, Click [here](#) for more information.
- A customized frame is available for your SCLA certificate. To order, click [here](#).
- Remember our counselors are available to assist students as they progress through their programs. If students have questions or are looking for help in understanding the materials, our counselors are available by phone (toll-free 1-800-631-8183) Monday through Thursday 9:00a.m.--5:00p.m. and Friday 9:00a.m.--3:00p.m. (EST).
- If significant time has gone by and you have not completed your coursework, please call our office at 800-631-8183 or email aei@aeiclaimslaw.com and ask to about the "Reinstatement Process." For a small fee you can return to your coursework and complete your designation.
- The Claims Law Guide includes relevant claims law information for each state and the District of Columbia. The Guide is revised annually by the professional staff of AEI and is only accessible to dues paid SCLA members.
- If you have any education fairs or events at your company where AEI information could be advertised, please don't hesitate to reach out and we will send you materials for distribution. Contact Corinn McBride, Director of Marketing at 800-631-8183 or cmbride@aeiclaimslaw.com.